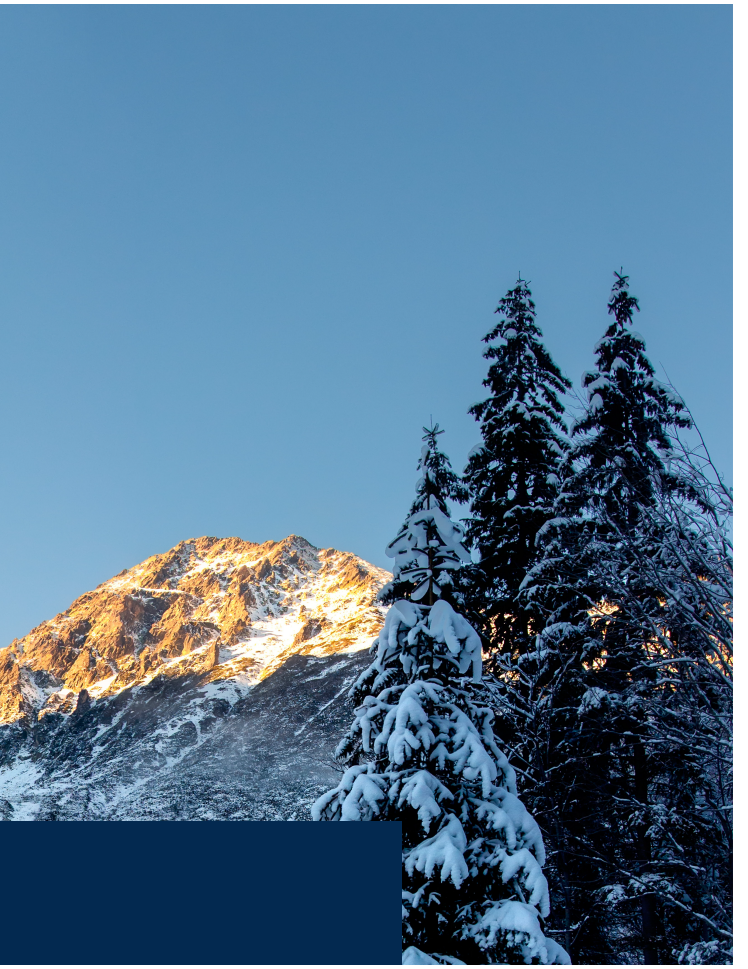
ProMinent®

Your
Insight
Source
For
ProMinent
News



WWW.PROMINENT.US



AquaPulse News

2026 Issue, 01

Managing Director Welcome Message



NICK DORSCH
USA MANAGING DIRECTOR

Folks – hard to believe we are already well into Q1 of 2026. As we entered 2026 there were a lot of things that went through my thoughts.

In 2025…

- Did we listen enough?
- Did we make a difference and deliver solutions?
- Did we improve in our company to be better, more efficient and effective, and easier to work with?

I believe we did, however, there is always room to improve. ProMinent has evolved into an organization that drives Continuous Improvement (CI) in not only what people think of traditionally as operations, but throughout the total value-stream of delivering a great customer experience that results in the desire to continue to turn to ProMinent for solutions and a fantastic product.

As we entered 2026, I reflected on the recent years, I thought about the momentum we developed and what is coming next. We will continue to drive for results through CI, but just like the “Newness” spring brings, we also have a great lineup of many New Product Launches coming your way, New YouTube how-to videos and digital learning tools, a New enhanced Measurement & Controls portfolio, New additions to the ProMod tool, New enhancements to the recently launched EPC landing page along with our ProAccess Hub channel partner information website.

I want to express my thanks to everyone for placing your confidence in ProMinent as we continue to work to fulfill your needs, and I am excited about the things to come in 2026! Stay well and thanks for all you do!

Table Of Contents

> Continuous improvement and innovation continue to drive ProMinent forward.

01 Managing Director Welcome Message

03 A Stronger 2026 Together

05 Behind the Flow

06 Highlights from 2025

A Stronger 2026 Together

More Tools. More Products. More Opportunity.

As we step into 2026, ProMinent North America is focused on expanding capability, strengthening our technical positioning, and equipping our partners with broader tools and resources.

Several key initiatives will shape the year ahead.

A New Resource for Engineering Firms

We are launching a dedicated platform for engineering and EPC firms designed to clearly communicate the full scope of ProMinent's capabilities.

This resource highlights that we deliver more than individual pumps. We provide complete, integrated solutions for complex projects across water treatment and industrial applications.

The platform presents system capabilities, project examples, and technical expertise in a format tailored to how engineering teams evaluate partners.

You can explore the new resource at **epcprominent.com.**

Peristaltic Pump Content

Peristaltic pumps continue to gain traction across municipal and industrial markets. In 2026, we will expand application-focused content around our peristaltic pump portfolio. Updated guides and technical materials will support clearer product selection and stronger field conversations.

Our objective is straightforward: simplify specification, improve system integration, and strengthen confidence in application performance. ***Check out our portfolio here.***



Tools for the Measurement and Control Portfolio

Measurement and Control remains a critical component of complete dosing and treatment systems. In 2026, we are introducing additional sales and technical tools to better support this portfolio.

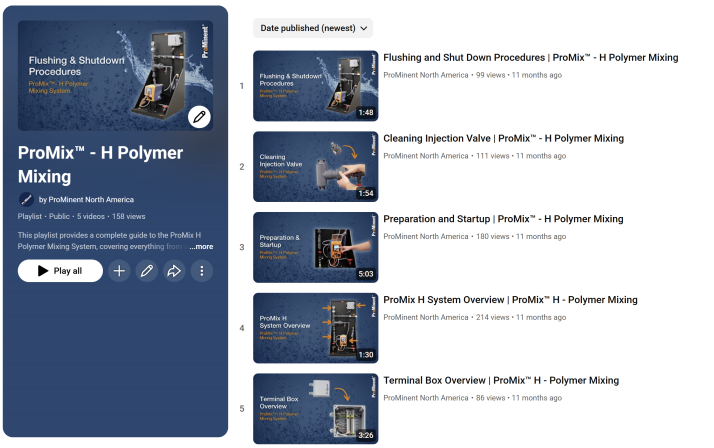
These resources will provide clearer positioning, simplified integration guidance, and improved support materials for field discussions. The goal is to reinforce ProMinent's capability to deliver fully integrated mechanical and control solutions, not standalone components. ***Check out our new Sensor-Guide.***

Investment in Learning

As applications grow more technical, accessible education becomes increasingly important. Throughout 2026, we will continue expanding our library of how-to videos and product-focused digital content.

These materials provide practical guidance for installation, configuration, and application best practices, helping strengthen confidence in both product selection and system performance.

All videos are available on our YouTube channel, **@prominentna**, where new content is added regularly.



Many New Product Launches for 2026

We anticipate launching many new products across multiple categories in 2026.

These introductions will expand application coverage, enhance performance capabilities, and provide greater flexibility in system design. Continued product development remains central to supporting evolving market demands and long-term growth.

Enhanced Capabilities within ProMod

ProMod will continue to evolve in 2026 with expanded configuration options and improved functionality.

These enhancements are designed to further streamline quoting, reduce complexity, and support faster transitions from proposal to production. Ongoing development of ProMod reflects our commitment to efficiency and operational clarity.

A Stronger Year Ahead

2026 reflects a coordinated effort to expand capability across product development, technical support, and partner enablement. We remain focused on delivering the tools, resources, and innovation that allow our channel partners to compete confidently and grow alongside ProMinent North America. Stay up to date on all of the latest happenings by regularly ***visiting the ProAccess page.***

Behind the Flow





Temperature Matters

Industry Fact

In winter, wastewater treatment microbes can lose up to 90% of their growth potential for every 10°F drop in temperature. Nitrification rates may decrease by 50% when water cools from 68°F to 50°F and can slow significantly below 41°F.

Reduced biological activity during cold weather makes it more challenging for treatment plants to maintain consistent performance.

Sensors in Cold Weather

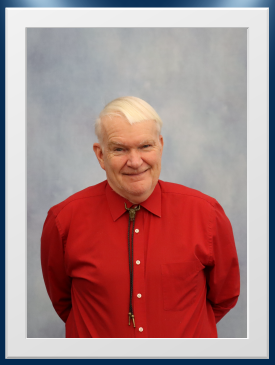
Tech Tip

Potentiometric sensors, such as pH and ORP, must remain wetted and are shipped in a protective solution. During colder months, overnight shipping helps reduce exposure to low temperatures.

Freezing can damage sensor components, and extreme heat or cold can shorten the shelf life and performance of electrolytes used in amperometric sensors.

Employee Spotlight!

Edward Ott

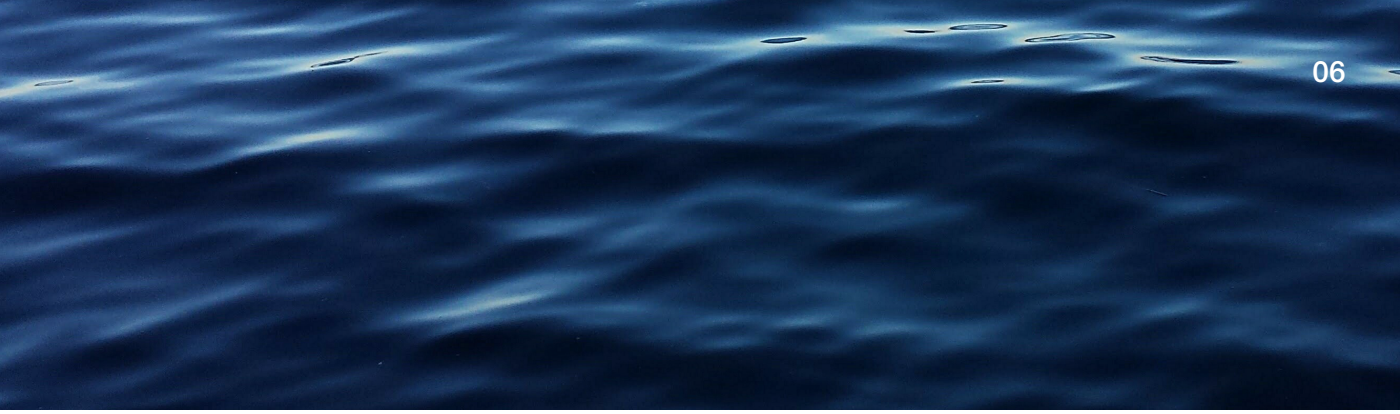


A lifetime with ProMinent
Ed Ott has been with ProMinent since 1980, witnessing the company grow from a four-person U.S. operation to the global organization it is today. With a background in electronics and military training in problem-solving, Ed has spent decades supporting customers and solving complex technical challenges.

A Different Way to Solve Problems
Ed approaches troubleshooting by first understanding the customer's entire process rather than assuming the equipment is the issue. By working alongside customers to find the true root cause, he helps build long-term trust and partnerships.

Witnessing Industry Change
Ed has seen the industry evolve from conventional electronics to advanced microprocessor systems. But his military training shaped his mindset: "if you focus only on what you think you know, you limit your ability to solve the problem."

Why ProMinent Matters
For Ed, every day brings a new challenge and an opportunity to learn. He also shares that ProMinent holds a very personal meaning for him. After experiencing a medical emergency at the office, his colleagues helped save his life. His philosophy: ***the day you stop learning is the day you stop living.***



Highlights from 2025

Things have been moving quickly at ProMinent North America. With new product launches and expanded partner tools, here's a quick look at what's new and ready to support your efforts.

Latest Solutions



ProMix®-H

New Product

In 2025, we introduced the ProMix®-H, expanding our polymer mixing portfolio with a solution focused on simplicity and reliability. Designed with hydraulic mixing technology and no moving parts, ProMix®-H reduces maintenance requirements while supporting long-term performance.

Compact and lightweight, the system integrates easily into a variety of applications, including municipal and industrial wastewater and drinking water pre-treatment. ProMix®-H provides consistent polymer activation in a cost-effective and streamlined design.



beta/ X

New Product

2025 marked a major milestone with the launch of the diaphragm metering pump beta/ X. This next-generation pump was prominently featured at WEFTEC and other key trade shows throughout the year, reinforcing its importance within our expanding dosing portfolio.

Designed to deliver precise and reliable chemical dosing, beta/ X combines digital control with simplified operation. Its enhanced performance, improved efficiency, and modern connectivity features make it well suited for municipal, industrial, and water treatment applications.

New Resources



ProAccess HUB

New Landing Page

The ProAccess Hub remains a dedicated landing page created specifically for our channel partners, providing quick and organized access to essential marketing and sales resources. It complements the main ProAccess platform by focusing on materials that support how you promote and represent ProMinent.

Inside the Hub, you'll find high-resolution logos, background-free product images, concise product descriptions, updated brochures, presentations, and practical support content. These tools are designed to save time and ensure brand consistency.

In 2026, we will continue enhancing the Hub by expanding content and introducing new sections, including additional product imagery. As an evolving resource, new materials will be added regularly to better support your ongoing efforts.

Webinar Series

Live Webinars and Recordings

We closed 2025 with our Polymer Webinar Series, covering system fundamentals and application guidance. Recordings remain available on the main ProAccess page for continued reference.

In 2026, new webinars focused on sensors and monitoring technologies are planned, along with additional technical content to be announced!

WEFTEC

Our Largest Presence Yet

WEFTEC 2025 marked our largest presence to date, featuring two booths that highlighted ProMinent's dosing, measurement, and integrated water treatment solutions.

Strong engagement throughout the week reinforced market momentum, and plans are already underway for another significant presence at WEFTEC 2026.

New Sales Tools

ProSip / Aquatics Catalog / Process Pump

The new ProSIP brochure, Process Pump brochure, and Aquatics Catalog are available to support your sales efforts and can be found in the ProAccess Hub under the Brochures and Catalogs section for quick and organized access.



Upcoming Trade Shows

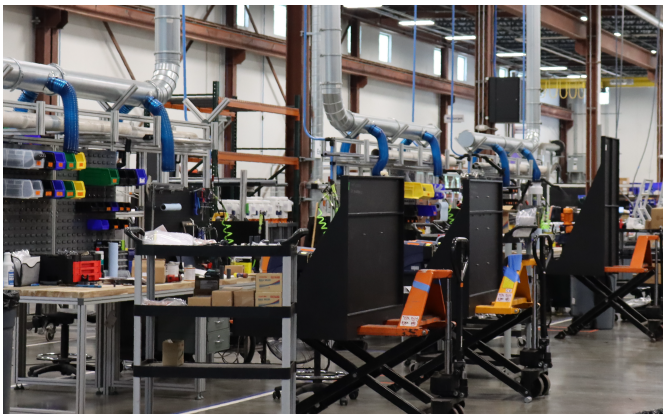
Event Name	Date	Location	Venue	Booth #
Sea Trade Cruise Global	April 13–16	Miami Beach, FL	Miami Beach Convention Center	#1580
TAPPICon 2026	April 26–29	Columbus, OH	Greater Columbus Convention Center	#238
Texas Water 2026	April 27–30	San Antonio, TX	Henry B. González Convention Center	#763
CIM Connect Convention	May 3–6	Vancouver, BC	Vancouver Convention Centre	#444
Downstream USA 2026	July 15–16	Houston, TX	George R. Brown Convention Center	#507

Improved Delivery

Standard Skid Systems

In 2025, we continued improving the delivery timelines of our standard skid systems. Through operational refinements and increased production efficiency, we are providing more predictable lead times and improved reliability.

These improvements are designed to support stronger project planning and help partners.



Literature Fulfillment Site

New Website

We introduced a new literature fulfillment website that allows channel partners to order printed brochures and materials as needed. You can find a link to the new site on our ***ProAccess page.***

This platform enables you to request professionally printed literature tailored to your needs and have it delivered directly to your preferred location. It is designed to simplify access to ProMinent sales materials.

ProMinent®



US OFFICE

Pittsburgh, PA
(412) 787 - 2484
prominentcsd-us@prominent.com
www.prominent.us

CANADA OFFICE

Guelph, ON
1 - 888 - 709 - 9933
sales-can@prominent.com
www.prominent.ca